

TAX SAVINGS FOR ENGINEERING FIRMS

The R&D Tax Credit is the single largest tax credit available to businesses, valued at over \$10B a year. Engineering firms are prime candidates for the credit because many of their everyday activities satisfy the IRS's definition of R&D.

If your firm is involved in the following qualified activities, an R&D tax credit study may be a lucrative opportunity for you.

Examples of Qualified Activities

- ☑ Engineering and design efforts
- ☑ Performing structural calculations
- ☑ Developing architectural solutions
- ☑ Alternative material experimentation
- ☑ Discussing technical concepts
- ☑ Exploring design enhancements
- ☑ Computer modeling (i.e. HVAC load)
- ☑ Testing and experimentation
- ☑ Developing intellectual property
- ☑ Sustainability or LEED efforts
- ☑ Developing, implementing or upgrading systems and/or software

What Your Competitors Are Getting A sample of our clients and their benefits

Client	Revenue	1 Yr Credit	4 Yr Credit
A **	\$36M	\$780,000	\$3.1M
B **	\$24M	\$496,000	\$2M
C **	\$18M	\$469,000	\$1.9M
D **	\$16M	\$539,000	\$2.2M
E **	\$6M	\$153,000	\$611,000

** Federal and State

Federal R&D tax credits can be claimed retroactively for up to three years, and 32 states provide an additional state R&D credit, resulting in a much larger benefit.

Industry Outlook

The rapid rate of urbanization, coupled with White House support for U.S. infrastructure development, continues to benefit engineering firms. However, a major challenge particularly affecting design-build firms is contracting issues. Greater competition for bids has increased the use of lump-sum, turnkey contracts—with engineering firms bearing most of the economic risk.

Furthermore, encompassing the overall industry is the growing trend towards digitization. Mobile/cloud technologies, AI and robotics, AR/VR and CAD software are increasingly being used to streamline processes. But, integrating technology does not come cheaply.

The R&D Tax Credit provides relief for engineering firms, whether affected by high-risk contracts or costly investments in technology, as it rewards business activities intended to improve a company's products or processes. Apex's team of engineers and lawyers perform comprehensive reviews for every client, maximizing their credit potential. We work with some of the nation's leading engineering firms and have generated millions of dollars in tax credits for their businesses, boosting their competitive advantage in the industry. To find out how much you can claim in tax credits, call us today for a

[complimentary preliminary analysis.](#)



About Us

Apex Advisors is a national tax advisory firm based in Los Angeles. We are one of the few specialty tax providers that have the insight and technical capacity to perform the most complex R&D studies involved in the engineering industry. We are known for our advanced accounting methodologies and robust audit defense. In fact, we have one of the best track records in the industry for mitigating audit challenges, largely due to our meticulous documentation and a tax controversy team comprised of former IRS agents and attorneys.

16

Years of
experience

50+

Experienced
professionals,
including:

10k+

R&D studies
performed

Former
Big 4
CPAs

Licensed
Engineers

Attorneys

Former
IRS
Agents