



# TAX SAVINGS FOR CONSTRUCTION FIRMS

The R&D Tax Credit is the single largest tax credit available to businesses, valued at over \$10B a year. Construction firms are prime candidates for the credit because many of their everyday activities satisfy the IRS's definition of R&D.

If your firm is involved in the following qualified activities, an R&D tax credit study may be a lucrative opportunity for you.

## Examples of Qualified Activities

- ☑ Estimation/proposals/RFP responses
- ☑ Evaluating construction techniques
- ☑ Utilizing BIM to reduce uncertainty
- ☑ Pre-construction design work
- ☑ Material evaluation and selection
- ☑ HVAC/equipment selection and design
- ☑ Test/balance other types of formal testing
- ☑ Safety feature design
- ☑ Life-cycle cost analysis
- ☑ Seismic support
- ☑ Sustainability or LEED efforts

## What Your Competitors Are Getting A sample of our clients and their benefits

Client	Revenue	1 Yr Credit	4 Yr Credit
A **	\$1B	\$585,000	\$2.3M
B *	\$1B	\$789,000	\$3.2M
C **	\$528M	\$620,000	\$2.5M
D **	\$458M	\$461,000	\$1.8M
E **	\$382M	\$771,000	\$3.1M

\* Federal only , \*\* Federal and State

Federal R&D tax credits can be claimed retroactively for up to three years, and 32 states provide an additional state R&D credit, resulting in a much larger benefit.

## Industry Outlook

Recent trends suggest that a major challenge construction firms are expected to face in 2017 and beyond is contracting issues. Due to greater competition for bids, both the public and private sectors are demanding, and benefitting from, lump-sum, turnkey contracts—while construction firms are bearing more economic risk.

The industry's shift to public-private partnerships exacerbates this issue, as contractors are now being asked to invest their own capital in public infrastructure projects in exchange for a reward.

Although contractors are increasingly assuming greater financial risks, the R&D Tax Credit rewards these high-risk contracts. Any contract in which the taxpayer bears financial risk can potentially be calculated as a qualified research expense. Apex's team of lawyers perform comprehensive contract reviews for every design-build client, maximizing their credit potential.

We work with some of the nation's leading contractors and have generated millions of dollars in tax credits for their businesses, boosting their competitive advantage in the industry. To find out how much you can claim in tax credits, call us today for a [complimentary preliminary analysis](#).



## About Us

Apex Advisors is a national tax advisory firm based in Los Angeles. We are one of the few specialty tax providers that have the insight and technical capacity to perform the most complex R&D studies involved in the design-build industry. We are known for our advanced accounting methodologies and robust audit defense. In fact, we have one of the best track records in the industry for mitigating audit challenges, largely due to our meticulous documentation and a tax controversy team comprised of former IRS agents and attorneys.

**16**

Years of  
experience

**50+**

Experienced  
professionals,  
including:

**10k+**

R&D studies  
performed

Former  
Big 4  
CPAs

Licensed  
Engineers

Attorneys

Former  
IRS  
Agents